



# NASSAU, BAHAMAS - 2015 DESTINATION

LEADER'S

4-Days 3-Nights

PRESIDENT'S

5-Days 4-Nights

# It's your call...

You can extend your stay an extra day.

> See qualification requirements on reverse side

**SANDALS ROYAL BAHAMIAN** — Nassau, Bahama — April 15-18, 2015

The Architectural Majesty of Europe Combined with the Natural Splendor of the Bahamas

Tucked away in a serene corner of the world on a chain of 700 islands known as The Bahamas lies a retreat so alluring, it was once the private club for 1940's high society such as the Duke and Duchess of Windsor, and later a hideaway for celebrities-including The Beatles while they were filming Help!. Today, Sandals Royal Bahamian is the Bahamas' most elegant all-inclusive venue resort, offering two unique destinations in one. It has its own offshore island filled with every amenity, romantic adventures, and region's finest seafood restaurant. A refined mainland is filled with European sophistication and extravagant details, from Roman colonnaded pools and exotic fire pits, to nine other restaurants and a world-class spa.

One of life's rewards from...



# **QUALIFICATIONS**

#### **Producer**

#### Leader's Club

**President's Club** 

Writing Producer \$55,000

Writing Producer \$85,000

## **Product Qualification Percentage**

Final Expense – 100%

Annuities – 5%

**Single Premium Life – 10%** 

**Medicare Supplement 75%** 

#### MGA

**Leader's Club** 

**President's Club** 

MGA \$325,000

MGA \$525,000

### **Product Qualification Percentage**

Final Expense – 100%

Annuities - 5%

Single Premium Life – 10%

**Medicare Supplement – 75%** 



- Qualifying Premium = Issued annualized premium less lapsed annualized premium between 1/1/2014 and 12/31/2014.
- **2.** Six (6) application minimum to qualify.
- 3. Presidents Club entitles the attendee to an extra night stay. (4-14-2015 through 4-18-2015)
- 4. Producers may qualify by either individual production or as an MGA, but qualifying for both only qualifies one attendee.
- **5.** Each qualified Producer/MGA will receive one (1) room. Additional accommodations will be at the qualifier's own expense.

## **OTHER CONTEST GUIDELINES**

- ➤ Production cannot be accumulated between multiple producers for "Writing Producer" qualification purposes or by multiple MGAs for qualification purposes.
- > Trip awards are for contracted Oxford Life® producers and their guests only children cannot attend.
- ➤ Interpretations of the rules will be at the sole discretion of Oxford Life®. Contests may be discontinued or modified at any time at the sole discretion of Oxford Life.
- This conference is intended for the Oxford Life® producer and guest only.
- ➤ There is no pro-rating of premium for producers appointed in 2014. The qualification is the same for all producers.
- ➤ Producers must be active and in good financial standing (persistency, mortality, etc.) with Oxford Life® at the time of the event in order to qualify.
- ➤ All producers will receive a 1099 for the fair market value of the trip.





